

CATHY ALBA, CCIM

SRSA COMMERCIAL REAL ESTATE, INC.

EXPERIENCE:

SRSA COMMERCIAL REAL ESTATE, INC., Founding Partner (1991-Present)

- Experience in the disciplines of Investment Sales, 1031 Exchanges and Site Selection including participation in the re-zoning, resubdivision and development processes.
- Multi-million dollar sales transactions include:

\$ 6,635,000	Ritz Carlton Hotel Conversion	Maison Blanche Building	New Orleans	LA
\$ 4,750,000	1031 Exchange	Carmax	Orlando	FL
\$ 7,985,000	Investment Sale	Latter Center West	Metairie	LA
\$ 3,250,000	Investment Sale/Leaseback	Direct General Building	Baton Rouge	LA
\$27,500,000	Investment Sale	Causeway Plaza	Metairie	LA
\$ 6,450,000	1031 Exchange	K-Mart/Franklin Square	Charlotte	NC
\$ 1,093,000	1031 Exchange	Sunbelt Rentals	Macon	GA
\$ 2,800,000	Investment Sale	Elmwood Oaks Complex	Jefferson	LA
\$ 2,060,000	Investment Sale	Bank One Tower	Houma	LA

- Experience in site selection in Louisiana and North Carolina
- Exclusive Representative of ExxonMobil for Acquisition and Disposition of Retail Sites in Louisiana
- Tenant Representation and expertise in office leasing. Clients include Westinghouse Electric Corporation, Cisco Systems, GE Capital, Transamerica Financial Corporation, Blanchard & Co. and National Bank of Canada in addition to many respected local and regional companies.
- Appointed exclusive leasing and marketing agent for Causeway Plaza, a 336,000 square foot office complex.

JOHN KUSHNER & ASSOCIATES, INC., VP - Office Leasing (1987-1991)

- Specialized in Tenant and Landlord representation primarily in the office segment of the industry. Exclusive representation of 700,000 square feet of world headquarters for Pan-American Life Insurance Company.

EDUCATION:

- University of Alabama
Bachelor of Science and Business Administration - 1986
- Certified Commercial Investment Member / CCIM Designation (1993) - Awarded to experts in the disciplines of commercial real estate brokerage, asset management, valuation and investment analysis.
- Licensed Real Estate Agent Louisiana

ACTIVITIES:

- District Council / Executive Committee – Urban Land Institute (1999-2002)
- Member of the Nominating Committee and Professional Development of the Commercial Investment Real Estate Institute of the National Association of Realtors (1997-1999)
- Past President of the Louisiana /Mississippi CCIM Chapter (1996)

ACHIEVEMENTS:

- 40 Under 40 Power Generation Recipient 1999
- Recognized by Metropolitan Board of Realtors for the Largest Office Building Sale in 1996